									1	110	+							÷	<u>.</u>
103	Sales	12	ن	0	0	. 0	0	0	0	0	0	0	0	0 107	- (9		Orphan Stockout on	
	On hand	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	N _o	4	On hand stockout on 1/5/00	Fig. 1B
101	Date	12/22/99	12/23/99	12/24/99	12/25/99	12/26/99	12/27/99	12/28/99	12/29/99	12/30/99	12/31/99	1/1/00	1/2/00	105 1/3/00	1/4/00	1/5/00	Program outdate		
103	Sales	104	(0	0 106		•	4	ဖ					**************************************					
102	On hand	n date		Yes	Yes	Yes	Yes	Yes	Yes			-						į	FIG. 1A
101	Date	Program in date		10/1/98	10/2/98	10/3/98	10/4/98	10/5/98	10/6/98			٠.							

Average sales Promo Off

Fig. 2B

Actual sales

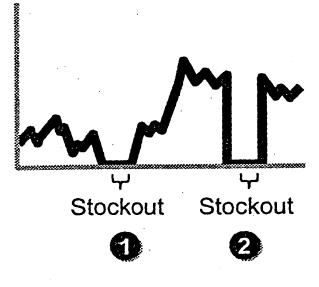


Fig.2A

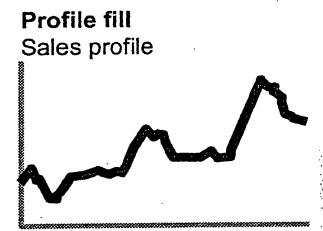


Fig 2C

Skewy F. Sonaki					re constitution	(3/1	4	20 No. 1 (2001)	
	Totals						6			
	105424	2050	3561	4829	1628	5243	4222	302		
	105423	427	681	828 301	À _	975	501			
	105422	1021	1421	2435	876	3250	2072			
Items	105421	235	295	405	186	208	325			
	Locations	001	002	003	•	•	891			

Fig. 3

																		Product			Product Location				Carcel	
403		0.00681708	0.00649245	0.00827788	0.00486934	0.00584321	0.00486934	0.00714170	0.00470703	0.00324623	0.00389547	0.00600552	0.00097387	0.00811557	0.01119948	0.00714170	0.00292160	0.00405778	0.00876481	0.00275929	0.00373316	0.00535627 +1		•	l	
401 402	Location Name /	BHDADWAY:	PARAMUS	TYSON'S CORNER	MONTGOMERY MALL	LEXINGTON	NEW MADISON AVENUE	BROADWAY 2	ROCKAWAY	GEORGETOWN	EMERALD SQUARE	WOODBRIDGE	MALL OF NEW HAMPSHIRE	FASHION CENTER	MANHATTAN MALL	STATEN ISLAND	LAKESIDE MALL	PHEASANT LANE	WILLOWBROOK, NJ	SOUTH STREET	FAIRLANE TOWN CENTER	TWELVE DAKS		हिंचा हिंदी		
Sharek Profiles	Location	198	2000	0003	2000	0005	900	2000	8000	000	910		9 012	603		0016		900	0013	0020	1200	0022		Share Namer		

Fig. 4

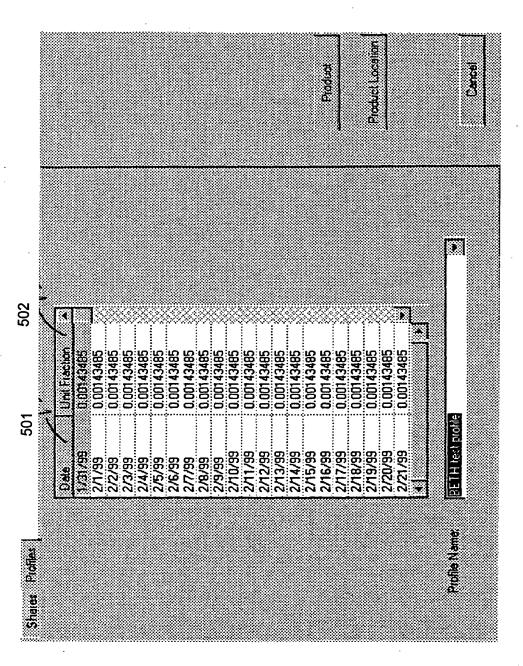


Fig. 5

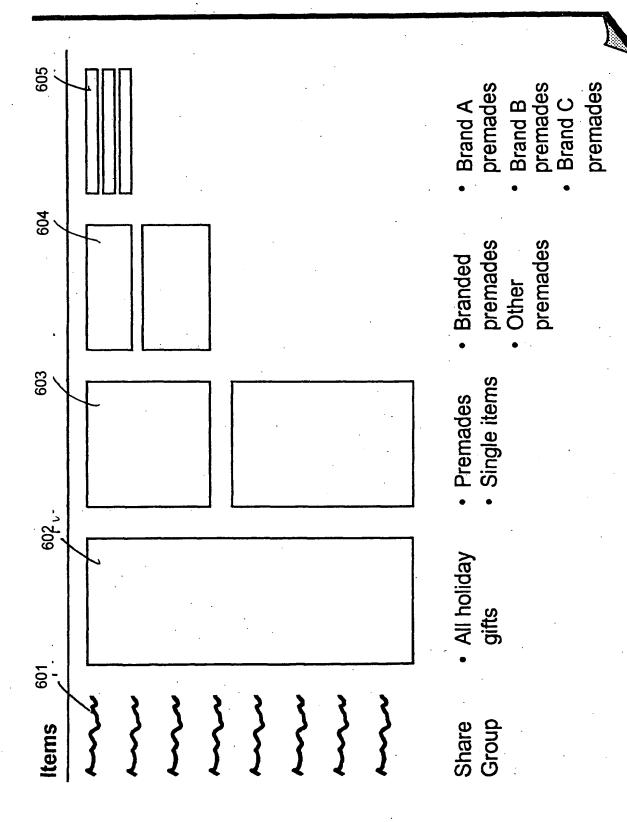


Fig. 6

Adu		Delate			者		Annie			Parturi			Product Location		Cancel						
1 Fraction	0.1000	0.1500	0.2500	0.3500	0.6000															F]	F
InSeason Peliod InSeason Flaction	•	2	€	¥	ur,	9		8	6	01	77	12	£#	14	15	46	2‡	19	6 ‡	tic.	InSeason
											-										in Season Name

Fig. 7

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Sales fines fai	0	0	0	0	U					0		C	0	0		3	J	0		J		0	
Curralistre Modelei Stock	94.97428	23.74357	51.55747	35.95455	67.16038	80.72814	87.51201	33.241	55.62779	31.20583	47.48714	43.41681	48.16553	107.1853	54.27102	26.45712	30.52745	49.5223	53.59263	17.63808	33.241	79.37136	25.77873
Curnintervesue Mode	0.007915	0.001979	0.004296	0.002996	0.005597	0.006727	0.007293	0.00277	0.004636	0.0026	0.003957	0.003618	0.004014	0.008932	0.004523	0.002205	0.002544	0.004127	0.004466	0.00147	0.00277	0.006614	0.002148
Group Sales Stare Stare	0.008251	0.003525	0.006178	0.002985	0.006214	0.006717	0.006687	0.003761	0.003871	0.002862	0.005198	0.002337	0.008657	0.011559	0.003954	0.003923	0.002619	0.006049	0.004645	0.002879	0.004052	0.007451	0.002741
Tan Han Signature Signatur	5	.001979	0.004296	.002996	0.005597	0.006727	007293	0.00277	004636	0.0026	.003957	.003618	.004014	.008932	004523	.002200	002544	0.004127	0.004466	0.00147	0.00277	0.006614	0.002148
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nus Aptre Cyril	Q	9/30/00	00/06/6	9/30/00	00/06/6	9/30/00	9/30/00	00/06/6	00/06/6	9/30/00	9/30/00		9/30/00		9/30/00		9/30/00	00/06/6	9/30/00	-,		9/30/00	9/30/00
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DEL STC. AURAL F	1 BROADWAY	2 PARAMUS	TYSON'S CORNER	4 MONTGOMERY MAI	5 LEXINGTON	W MADIS	7. BROADWAY 2	B ROCKAWAY	GEORGETOWN	O EMERALD SQUARE	1 WOODBRIDGE	IL OF N	FASHION CENTER	4 MANHATTAN MALL	16 STATEN ISLAND	17 LAKESIDE MALI	18 PHEASANT LANE	19 WILLOWBROOK, NJ	20 SOUTH STREET	IRLANE	TWELVE DAKS	23 BURLINGTON MA	24 WHITE MARSH
HEOW I	1 BF	2 PA	3 TY	¥.	5 LE	₩ 9	7 BF	8 RC	9 GE	-	 ¥	12 M	13 FA	14 M	16 ST	17 LA	18日	19 WI	20 SC	21 FA	22 T&	33 BC	24 WHITE MARSH
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2 PARAMUS	1/24/00 : Last Distro	3/4/00	9/30/00	9/30/00	23.7436	0	23.7436	24	24 ∀	>	z	
3 TYSON'S CORNER	1/24/00 Last Distro	3/4/00	9/30/00	9/30/00	51.5575	0	51.5575	5	51 ∀	>	z	
4 MONTGOMERY MALL	1/24/00 Last Distro	3/4/00	9/30/00	9/30/00	35.9545	0	35.9545	38	36 ∀	>	z	
S LEXINGTON	1724/00 : Last Distro	3/4/00	93000	9/30/00	67.1604	0	67.1604	67	Y 79	· .>-	z	
6 NEW MADISON AVENUE	1/24/00 Last Distro	3/4/00	9/30/00	9/30/00	80.7281	0	80.7281	8	≻ 08	>	z	
7 BROADWAY 2	1/24/00 :Last Distro	3/4/00	9/30/00	9/30/00	87.512	0	87.512	87	¥ 28	<u>></u>	. Z	•••
8 ROCKAWAY	1/24/00:Last Distro	3/4/00	9/30/00	9/30/00	33.241	0	33.241	33	33.∀	>	z	
9 GEORGETOWN	1/24/00 :Last Distro	3/4/00	930,00	930,00	55.6278	0	55.6278	8	≯ 9S	>	z	
0 EMERALD SQUARE	1/24/00 :Last Distro	3/4,00	930,00	9/30/00	31.2058	0	31.2058	ಹ	≻ ਲ	>	z	
1 WOODBRIDGE	1/24/00 :Lest Distro	3/4/00	930,00	9/30/00	47.4871	0	47.4871	47	47 Y	>	z	
2 MALL OF NEW HAMPSHIRE	1/24/00 :Last Distro	3/4/00	930,00	9/30/00	43.4168	0	43.4168	4	43.⊀	>	Z	
3 FASHON CENTER	1/24/00 Lest Distro	3/4/00	9/30/00	9/30/00	48.1655	0	48.1655	6	48 ∀	>	Z	
4 MANHATTAN MALL	1/24/00 :Last Distro	3/4/00	9/30/00	00/06/6	107.185	0	107.185	106	106 ∀	<u>></u>	z	•
6 STATEN ISLAND	1/24/00 Last Distro	3/4/00	9/30/00	00/06/6	54.271	0	54.271	54	54 ∀	>	Z	
7 LAKESIDE MALL	1/24/00 :Lest Distro	3/4/00	9/30/00	9/30/00	26.4571	0	26.4571	27	7. ₹	>	.Z.	
8 PHEASANT LANE	1/24/00 :Last Distro	3/4/00	9/30/00	9/30/00	30.5274	0	30.5274	હ	⊁	>	z	
19 WILLOWBROOK, NJ	1/24/00 :Lest Distro	3/4/00	9/30/00	930,00	49.5223	0	49.5223	.	¥9.¥	>	z	
D SOUTH STREET	1/24/00 Last Distro	3/4/00	00/06/6	9,30,700	53.5926	0	53.5926	54	54∶∀	> -	z	
H. FAIRLANE TOWN CENTER	1/24/00 :Last Distro	3/4,00	9/30/00	9/30/00	17.6381	0	17.6381	18	18:∀	⊱	z	
2 TWELVE OAKS	1/24/00 :Lest Distro	3/4/00	930/00	930/00	33.241	0	33.241	ဗ္ဂ	ჯ ≻	>	z	
23 BURLINGTON MALL	1/24/00 Lest Distro	3/4/00	93000	9730/00	79.3714	0	79.3714	79	79.≺	>	z	
24 WHITE MARSH	1/24/00 Last Distro	3/4/00	930,00	9/30/00	25.7787	0	25.7787	 26:		<u>.</u>	. z .	• • • • •
25 FREEHOLD	1/24/00 Last Distro	3/4/00	9/30/00	9/30/00	28.4923	Ö	28.4923	23	29 ≺	>	Z	• • • • • • • • • • • • • • • • • • •
26 CHICAGO PLACE	1/24/00 Lest Distro	3/4/00	8/30/00	930/00	50.8791	0	50.8791	25	> 15	>	Z	••••
8 CITY CENTER	1/24/00 Last Distro	3/4/00	9/30/00	9/30/00	31.8842	0	31.8842	32	32.⊀	>	z	
29 TOWER CITY	1/24/00 : Last Distro	3/4/00	9/30/00	9/30/00	24.422	0	24.422	25	25 ∀	>	Z	
M BRIARWOOD MALL	1/24/00 Last Distro	3/4/00	930,000	9/30/00	44.7736	0	44.7736	45	45 ₹	>	Z	
34 CHERRY HILL	1/24/00:Last Distro	3/4/00	9/30/00	8/30/00	25.7787	0	25.7787	92	26 ∀	⊱	z	
35 CLACKAMAS TOWN CENTER	1/24/00 Last Distro	3/4/00	00/06/6	9/30/00	40.7033	0	40.7033	41	41 ≺	>	z	
36 BUCKLAND HILLS	1/24/00 Last Distro	3/4/00	9/30/00	9/30/00	30.5274	0	30.5274	સ	<u>≺</u> સ	>	Z	

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Fig. 10

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Fig. 11

18 18 18 18 18 18 18 18	Meme	New Picture Discount Part	Merkdown Test		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
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